

22nd February, 2021

NOTICE

**INVITATION FOR EXPRESSION OF INTEREST FROM INTERESTED REINSURERS
FOR PARTICIPATION IN GIC RE'S AVIATION RETROCESSION PROGRAM 2021/22**

Expression of Interest (EOI) is invited from Reinsurers either directly or through an Indian intermediary for participation as follow market in GIC Re's **Aviation Retrocession Program** protecting Domestic and Foreign portfolio, with effect from 1st April 2021.

1. The Reinsurer evincing interest from an intermediary would be required to submit the exclusive Broker on Record (BOR) letter to only one Indian broker.
2. Format to provide EOI whether direct or through an intermediary is as per Annexure-1.
3. Reinsurer should provide below details:
 - a. Their respective IRDAI – Filing Reference Number (FRN)
 - b. Their latest Ratings along with copy thereof
 - c. Exclusive Mandate Letter/Broker on Record Letter, if participating through intermediary
4. Reinsurer is required to submit EOI duly stamped, signed and dated on or after the tender issue date. Mandate letter dated before the tender issue date and/or in the form of e-mail shall not be considered.
5. The broker should be licensed by Insurance Regulatory & Development Authority of India (IRDAI) to conduct business in India and have a valid IRDAI Certificate of Registration as a Reinsurance or a Composite Broker as per the applicable regulations. The broker must provide a copy thereof.
6. Reinsurer willing to participate should be domiciled in country which has Double Taxation Avoidance Agreement with India.
7. Expression of Interest from MGA/Cover Holder will not be considered.
8. No broker should obtain mandate from more than five markets (excluding quoting market) for each arrangement (Vertical A, B & C). Reinsurers who have submitted mandate letter as a quoting market, the same will also hold good for follow line participation through the same broker. In case the reinsurer has not provided the valid quote, the markets for the said broker will be restricted to five in all.
9. Preference will be given to Reinsurers who write more than one vertical of the program.

10. The intended program structure for 2021-22 is as below:

Aviation Retro Renewal 2021-22						Figures USD in Million
Vertical	Protection Program	Class of Business	Underwriting Capacity (Proposed)			Cover Limit
			Hull	Liability	Total	
A	Aviation Main XOL	Domestic Airline	30.00	150.00	180.00	USD 242.50 Mln XS USD 7.50 Mln.
		International Airline (non-US)	15.00	125.00	140.00	
		International Airline (US)	7.50	75.00	82.50	
		Domestic GA (Non-Scheduled)	25.00	175.00	200.00	
		SAARC GA	10.00	150.00	160.00	
		International GA	7.50	50.00	57.50	
		Aerospace / Manufacturers and Products	-	100.00	100.00	
		Aviation PA / LOL Cover (Per Pilot / Crew)			0.50	
	Proportional Treaty			8.00		
B	Domestic SAARC GA and International GA XOL	Domestic GA (Non-Scheduled)	25.00	175.00	200.00	USD 5.50 Mln. XS USD 2.00 Mln.
		SAARC GA	10.00	150.00	160.00	USD 17.50 Mln. XS USD 7.50 Mln.
		International GA	7.50	50.00	57.50	
C	Hull War Risk XS	Domestic Airline	25.00	-	25.00	USD 24.00 Mln XS USD 1.00 Mln
		International Airline (non-US)	15.00	-	15.00	USD 14.00 Mln XS USD 1.00 Mln
		International Airline (US)	7.50	-	7.50	USD 6.50 Mln XS USD 1.00 Mln
		Domestic GA (Non-Scheduled)	25.00	-	25.00	USD 24.00 Mln XS USD 1.00 Mln
		SAARC GA	10.00	-	10.00	USD 9.00 Mln XS USD 1.00 Mln
		International GA	7.50	-	7.50	USD 6.50 Mln XS USD 1.00 Mln

GIC Re may choose to modify the structure which will be communicated when advising the allocated markets/providing the Firm Order Terms.

Response to this invitation either directly or through broker in the form of letter as per format Annexure-I, along-with relevant documents to be submitted via e-mail to DGM (Aviation Underwriting) at fernandess@gicofindia.com.

The last date for submission of the Expression of Interest either directly or through the intermediary is **5th March, 2021**. GIC Re will thereafter advise allocation of reinsurer/s on follow market basis together with data-pack and lead quotes/slips.

Expression of Interest for participating as follow market on GIC Re's Aviation Retrocession Program renewing on 1st April, 2021 should not be construed as a firm order to participate.

This communication is intended to invite Expression of Interest only, kindly note that the acceptance of the same would be at the sole discretion of GIC Re.




Satyajit Tripathy
 General Manager

Annexure 1

Date: _____

To,
The Deputy General Manager
(Aviation Underwriting),
General Insurance Corporation of India (GIC Re)
Mumbai, India.

Re: Expression of Interest for Follow line participation on Aviation Retrocession Program 2021/22

In response to your invitation for expression of interest vide your notice dated _____ on your website, we would like to express our interest directly / through _____ (name of intermediary if interested to approach through intermediary) having IRDAI broker license number _____ valid until _____. Our engagement in this tender process is going to be exclusively through the said intermediary. Our FRN for 2020/21 is _____ and updated FRN for 2021-22 will be submitted on or before 1st April, 2021. Our rating is from _____ (rating agency name) and a copy of rating certificate is attached.

Our interest to participate is on the below contract/s:

Vertical	Protection Program	Please Mark Yes/No	Direct / Name of Broker
A	Aviation Main XOL		
B	Domestic SAARC & International GA XOL		
C	Hull War Risk XS		

We trust GIC RE will agree to our request and look forward to receiving the program details.

Signature, Seal and Date:

Name of the Reinsurer:

Name and Designation:

Contact Number:

E-mail: